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Special edition: Nordic Days in Croatia 2008 - Energy Efficiency & Environment

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Special edition Nordicnews

Nordic Days in Croatia 2008 has been the biggest event of the Nordic Chamber this year. We thought it would be interesting to present it in this special issue of the Nordic News – for those that were there during those two days in November, it is a nice reminder. For those that missed the opportunity to visit the event, it will hopefully be an inspirational read and an incentive not to miss Nordic Days 2009!

This fifth event was particularly important, as it focused on energy and environment – two sectors which are of utmost importance to the world today. In this way, the Nordic Days came just in time to be a great forum for exchange of knowledge, ideas and contacts between the Nordic countries, Croatia and the entire South Eastern Europe.

Our co-organizers, the Danish and Norwegian Embassy, the Trade Council of Iceland and Svea Kanal have engaged great efforts in bringing 60 companies to the event – and despite the recent economic turnmoil, they have succeeded. This proves that the interest – and, moreover, the need – to cooperate is still very much here. The great numbers of Croatian/SEE companies and institutions that participated at the Nordic Days show that the same is true on the other side. We hope that the intial contacts that were created during these two days will soon bring concrete results.

Enjoy the special edition of the Nordic News - Nordic Days 2008!

Jorgen Jorgensen President Nordic Chamber of Commerce

Concept

Nordic days concept... through time

Nordic Days in Croatia concept was intitated in 2004 by the Embassies of Denmark, Norway, Sweden and Finland in Zagreb. The idea was to create a platform on which the companies from both regions could exchange views, contacts and know-how in a specific sector. At that time, the economic cooperation between the Nordic countries and Croatia was increasing and there was a growing number of Nordic

companies established on the market, that recognized the potential for business in Croatia and the Western Balkan region. This encouraged the organizers to try to gather a respectable number of Nordic companies to visit Croatia and engage in two days of business meetings and seminars with the local companies. The concept, which remains more or less the same today, was based on the internet page www.nordicdays.info, which



contains a sophisticated algorithym program that enables users to book meetings online. Each participant receives his/her unique user ID and password, logs on to their company profile and selects meetings with the companies they are interested in. This unique system was built custom-made for the Nordic Days project, and it has been developed and improved throughout the last five years.



Food & Food Processing Venue: Sheraton Hotel Participants: 23 Nordic, 210 Croatian Topics: food, agriculture, food safety, farming technology



Energy & Environment Venue: Zagreb Fair Participants: 75 Nordic, 450 Croatian Topics: fossil fuels, energy production, waste management



Construction & Infrastructure Venue: Zagreb Fair Participants: 65 Nordic, 430 Croatian Topics: engineering, construction, energy efficiency



Innovation & Design Venue: Hypo Expo XXI Participants: 60 Nordic, 470 Croatian/SEE Topics: fashion, design, furniture, architecture

Program

Monday 24 November 2008

10:00 - 10:45	Official opening ceremony
11:00 - 12:00	Speed-meetings
12:00 - 17:00	Pre-arranged B2B meetings
12:00 - 17:00	Seminars
19:00 - 20:30	Cocktail reception
20:30 - 22:30	Dinner

Tuesday

25 November 2008

09:00 - 09:45	How to do business in Croati	a? (business breakfast)
10:00 - 11:00	Speed-meetigs	
11:00 - 15:00	Pre-arranged B2B meetings	
11:00 - 15:00	Seminars	
	0	

Wednesday

26 November 2008 08:30 - 15:30 Field trip to Varaždin

> Opening Ceremony

The opening ceremony took place on Monday, 24.11. at the Emerald Ballroom of the Regent Esplanade Hotel. The guests were welcomed by H.E. Mr. Olafur Davidsson, Ambassador of Iceland, Mr. Anders Ahnlid, Ministry of Foreign Affairs Sweden, Mrs. Ljiljana Kuhta Jeličić, Zagreb City Deputy Mayor and Mr Nikola Ružinski, Ministry of Environment Croatia, who opened the event. The ceremony gathered over 400 representatives of companies, institutions, diplomatic corps and over 20 media representatives. The host of the opening was Ms. Mila Horvat.



> Venue

The venue of this year's Nordic Days in Croatia was the Regent Esplanade Hotel. The place was chosen due to its functionality – the company stands were fitted under a heated tent on the Oleander Palace, seminars took place in the Emerald Ballroom and the nearby suites. Ad hoc meetings could also take place in the comfortable hotel lobby and cafe. All participants stayed at the Regent, and the official cocktail and dinner also took place at the same venue.



The history of this great luxury hotel is very interesting: Dating back to 1925, The Regent Esplanade Zagreb is one of the most famous and gracious buildings in Zagreb. The Hotel has been at the heart of Zagreb's social life since the day it opened and can count presidents, politicians, film and music stars among its many distinguished guests. It brings together Art Nouveau architecture, 21stcentury comforts and flawless highly personalized service.



Program



> Business Meetings

Pre-arranged business meetings are the basis of the Nordic Days. Each participans makes their own schedule through the interactive web page. The online booking system makes it possible for each participant to have twelve meetings during the Nordic Days. In case a scheduled meeting did not show up, the company was free to have an ad hoc meeting with a visitor on their stand.

Business meetings take place at the stands of the Nordic participants. Each meeting can last up to 40 minutes with a five minute buffer in between. At the start of each day, participants could have a speed meeting session for one hour – you could have a brief introduction to the participants that are not 'in your schedule' in order not to miss any good contacts.

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> Career Forum

In cooperation with our partner Posao.hr, we intiated a brand new concept called Career forum, as part of the Nordic Days 2008. The idea is to have an online database of professionals from the energy & environment sector in Croatia, Serbia, Slovenia, BiH and Albania, interested in establishing a cooperation with potential Nordic partners and employers. The career forum database is still active and it remains to serve the members of the Nordic Chamber and participants of the Nordic Days as a good tool for networking.

> Coctail and Dinner

The cocktail and dinner were organized in the Emerald Ballroom and the Istanbul, Paris and Venice suites on the first evening of the event (24.11.). The guests celebrated the first day's achievements in the elegant atmosphere, with good food and wine, accompanied by piano music and a singer.











> Field trip to Varaždin

On the third day of the event, representatives of Babcock & Wilcox Volund A/S, Cilaj Energi A/S, Eldan Recycling A/S, RO-CLEAN DESMI from Denmark, FCG International Ltd and Nirafon Oy from Finland and the Swedish Energy Agency, joined the field trip to Varaždin, organized in cooperation with AZRA. The visit started with a welcome by the county mayor Zvonimir Sabati and a presentation of the Varaždin county and its business opportunities by the representatives of AZRA. After lunch and a short tour of the beautiful baroque town, the group headed towards Podrute, a neighbouring municipality, to visit the BBS company - a recycling plant for PET products.

Seminars



Monday 24 November 2008

12:00 - 14:00	WASTE AND WASTEWATER MANAGEMENT
12:00 - 12:20	Ministry of Foreign Affairs (Sweden), Mr. Anders Ahnlid, "Symbio City – Sustainability by Sweden"
12:20 - 12:40	ZGOS (Croatia), Mr. Zlatko Milanović, "Waste management in Zagreb"
12:40 - 13:00	Ministry of Environmental Protection (Serbia), Ms Radmila Šerović , "Waste Management in Serbia"
13:00 - 13:20	Usitall (Sweden), Mr. Carl Lilliehöök, "Waste to Energy - the Swedish way"
13:20 - 13:40	WTE (Denmark), Mr. Ante Pavić, "New Waste Water Treatment Plant in Zagreb"
13:40 - 14:00	Dantech, (Denmark), Mr. Jógvan Joensen, "Pollution must be Treated where it Originates"
14:30 - 15:30	FOSSIL FUELS
14:30 - 14:50	INA (Croatia), Ms Željka Sladović, "INA presentation of future plans within the sector of fossil fuels"
14:50 - 15:30	Statoil Hydro (Norway), Mr. Per Gunnar Stavland "CO2 Capture & Storage - the StatoilHydro experience"
16:00 - 17:00	FINANCING
16:00 - 16:10	Raiffeisen Zentralbank Osterreich, Nordic Rep. Office (Sweden), Mr. Lars Bergström, "Financing and leasing of renewable energy investments"
16:00 - 16:20	Raiffeisen Bank Austria d.d. (Croatia), Mr. Igor Fistrić, "Documentary business in Raiffeisen Bank Austria"
16:20 - 16:40	EBRD, Ms Charlotte Ruhe, "Financing"

Tuesday 25 November 2008

11:00 - 13:30	ENERGY EFFICIENCY
11:00 - 11:20	HEP ESCO (Croatia), Ms Jasmina Fanjek, "Five years company experience in energy efficiency"
11:20 - 11:40	Fund for Energy Efficiency and Environmental Protection (Croatia), Ms Marija Ščulac Domac, "Effects of energy
	efficiency projects and RES projects on economic development"
11:40 - 12:00	Paroc (Finland), Mr. Lasse Satka, "Insulation - innovative energy efficient technology"
12:00 - 12:20	Brunata (Denmark), Ms. Karolina Osipowska, "Individual heat cost allocation influences energy efficiency – how does it effect you?"
12:20 - 12:40	Ericsson Network Technologies (Sweden), Mr. Simon Ahlin, "Experiences from restoring of the Nordic distribution net
12:40 - 13:00	REGEA (Croatia), Mr. Julije Domac, "Northwestern Croatia as example of energy efficiency region"
13:00 - 13:20	Grundfos (Denmark), Mr. Ivica Štohera, "Life cycle costs - pumps and pumps systems"
13:30 - 16:10	RENEWABLE ENERGY SOURCES
13:30 - 13:50	HEP Renewable Energy Sources (Croatia), Ms Dijana Ognjan, "RES Projects"
13:50 - 14:10	Svebio (Sweden), Mr. Kjell Andersson," Strong incentives needed for quick development"
14:10 - 14:30	Verkis (Island), Mr. Gunnar Ingi Gunnarsson, "Geothermal and Hydro Power from Iceland"
14:30 - 14:50	Ministarstvo gospodarstva, rada i poduzetništva (Croatia), Mr. Igor Raguzin, " Status and development of
	renewable enrgy sources and energy efficiency policy in the Republic of Croatia"
14:50 - 15:10	Efla (Island), Mr. Hafsteinn Helgason, "Geothermal and Windpower possibilities in the Balkans"
16:00 - 18:00	ENVIRONMENTAL PROTECTION
16:00 - 16:20	Ministry of Environmental Protection, Physical Planning and Construction (Croatia), Mr. Siniša Ozimec, "Overview
	of environmental protection activities in Croatia by Ministry of Environmental Protection"
16:20 - 16:40	Saab (Sweden), Mr. Kenth Algotsson, "Environmental work and goals within the Saab group"
16:40 - 17:00	IKEA (Sweden), Mr. Stefano Brown, "IKEA- people and environment"
17:00 - 17:20	MMD (Croatia), Mr. James Gunn Atanasov, "CSR within environmental protection"
17:20 - 17:40	Finnish Consultancy Group (Finland), Mr. Per Kock, "Lessons learned from hazardous waste and hot spot remediation projects in Albania"
17:40 - 18:00	RO-CLEAN Desmi (Denmark), Mr. Frands Pilegaard, Jensen, "Proven oil spill response equipment"



Denmark

Acta Recycling A/S, Denmark Phone: +45 63176115 Fax: +45 66153557 E-mail: rec@acta.dk Web site: www.ActaRecycling.dk ACTA Recycling A/S manufactures machinery for the recycling industry; bale opener, debaler for PET-bottles bales, paper, plastic, waste and more. Crushers for many different applications such as wood waste, industrial waste, household waste and hard plastic items.



Aresa A/S, Denmark

Phone: +45 7022-7747 Fax: +45 7022-7757 E-mail: info@aresa.dk Web site: www.aresa.dk Aresa is a development company within plant biotechnology. RedDetect, RedDetect UXO and RedScreen products within the Company's BioSensor technology were in 2004 selected by the New York Times to be among the most innovative ideas in the world. The technology enables localisation of landmines and unexploded ordnance devices (UXO) through a controlled colour change in plants.

Babcock & Wilcox V?lund, Denmark

Phone: +45 76143400 Fax: +45 76143600 E-mail: bwv@volund.dk Web site: www.volund.dk Babcock & Wilcox V?lund is one of the world's leading suppliers of equipment and technologies designed to convert household waste and bio-fuels into thermal energy. Company's solutions provide a unique combination of highquality products, broad multi-disciplinary experience, empirical designs and strong project management skills.

Brodersen Controls A/S & TH Group, Denmark

Phone: +45 4674 0000 Fax: +45 4675 7336 E-mail: bc@brodersencontrols.com Web site: www.brodersencontrols.com Brodersen supplies industrial process components, including outstations, data loggers, and communication modules for the process and automation industry. Brodersen is an ISO 9001 certified company.

Brunata A/S, Denmark

Phone: +45 7777 7000 Fax: +45 7777 7001 E-mail: brunata@brunata.com Web site: www.brunata.com Brunata is an independent Danish exporter of solutions for individual billing of costs for heating and water. Brunata offers optimum solutions for energy saving by means of a versatile, unmatched programme of metering equipment. Its international activity relies on a network of regional, independent partners to provide substantial national coverage.



C.C.JENSEN A/S, Denmark

Phone: +45 6321 2014 Fax: +45 6222 4615 E-mail: ccjensen@cjc.dk Web site: www.cjc.dk C.C.JENSEN A/S is a well-known brand in producing highest quality oil maintenance equipment for power, industry, marine and offshore sector. Company's filters and filter inserts are available through a global network of 12 subsidiaries, 1 affiliate company, 1 joint venture partner and more than 40 distributors.



Cilaj Energi A/S, Denmark

Phone: +45 9690 8888 Fax: +45 9690 8889 E-mail: peter@cilaj-energi.dk Cilaj Energy is a company for recycling and processing biological oils and fats including residues to a valuable fuel for usage in production of heat and electricity for industrial and local purposes. Other activities include: production of hot water for local distribution to the community in supplying heat to local households and institutions, composting plants for biogas, recycling of residues and waste from biomass, and more.

Danish Technology Center ApS (Dantech), Denmark

Phone: +45 45 76 36 36 Fax: +45 45 76 17 05 E-mail: dantech@d-tech.dk Web site: www.d-tech.dk Since 1983 Danish Technology Center ApS has been delivering technology solutions for the fishing and food industry and in 1988 Dantech included the solutions for clean technology and waste water treatment systems. The services include: design, construction and delivery of processing systems, by-product systems, clean technology, wastewater treatment, consulting and engineering.

Eldan Recycling A/S, Denmark

Phone: +45 6361 2545 Fax: +45 6361 2540 F-mail: eldan-sr@eldan-sr.com Web site: www.eldan-sr.com ELDAN RECYCLING A/S is a leader in the ongoing technical development of machinery and methods of making the processing of non-ferrous scrap, tyres and other materials an efficient and profitable business. In addition to having its own production facilities the Company also delivers equipment to the recycling industry offering a complete package of services: from design and fabrication to delivery, installation and after-salesservice.

Envikraft A/S, Denmark

Phone: +45 45826161 Fax: +45 45826191 E-mail: bl@envikraft.dk Web site: www.envikraft.dk Ennvikraft A/S is a Danish engineering company with almost 40 years of experience in design, manufacture and installation of incineration systems. The Envikraft product line covers a wide range of incinerator systems ranging from cremators to automatic incinerators for infectious medical and pathological waste from hospitals and clinics, low level radioactive waste from nuclear installations, as well as industrial and municipal waste.

Global Wind Power, Denmark

Phone: +45 9619 2100 Fax: +45 9619 2109 E-mail: info@globalwindpower.com Web site: www.globalwindpower.com Global Wind Power is one of the leading suppliers of wind turbine projects in Europe. Its sole focus is investing in wind power. This puts their experience and know-how about wind power in a class of its own: from planning to financing and operations and it guarantees optimised projects for international collaboration partners.



Grundfos A/S, Denmark Phone: +45 87501400 Fax: +45 87501402 E-mail: ibrezak@grundfos.hr Web site: www.grundfos.com Grundfos is among the world's leading and most successful water pump manufacturers. The Group is dedicated to ongoing research in new materials and processes with an aim to constantly introduce outstanding new pumps and pumping systems that satisfy the markets' needs for effective, reliable, and energy-efficient solutions.

HB Cotes A/S, Denmark

Phone: +45 5819 6322 Fax: +45 5819 5844 E-mail: dehum@hbcotes.com Web site: www.hbcotes.com HBC is a fast growing Danish company specialized in manufacturing high quality standard adsorption dehumidifiers for numerous industrial applications. HBC, Simply Better! - Our desiccant dehumidifiers represent high capacity and high efficiency units, due to continuous development. Furthermore our dehumidifiers represent very high quality and reliability, safe and low cost operation, easy maintenance and Danish design.



Hendricks Industries, Denmark

Phone: +45 72 11 81 00 Fax: +45 9627 1601 E-mail: kontakt@he-in.com Web site: www.hendricks-industries.com Hendricks Industries concentrates on the wind as one of the most important renewable energy source. The company has many years of experience in design of steel structures and its production equipment is specially designed for production of storage tanks and other tubular steel structures - e.g. towers for windturbines.

nkt cables group, Denmark

Phone: +45 59 66 10 26 Fax: +45 59 65 10 31 E-mail: nktcables@nktcables.dk Web site: www.nktcables.dk nkt cables is a highly technological cables manufacturer with global ambition. The company develops, manufactures and markets low, medium and high voltage cables and accessories, overhead lines with integrated optical fibres, PVC- and halogen-free cables as well as flexible cords, communication cables and accessories, as well as contact wire for catenary systems.



NLM-Vantinge

Phone: +45 62 66 19 31 Fax: -

E-mail: info@nlmv.dk Web site: www.nlmv.dk NLM Vantinge ApS has two main business activities: utilization of by- and waste products and production of feedstuffs under the brand Lipitec. The utilization of by- and waste products requires knowledge in production, chemistry, environmental protection, taxes, cross-border transports and legislation while the feedstuff production requires knowledge in the composition of the feed and in nutrional effects.

Steelcon A/S, Denmark

Phone: +45 7514 2022 Fax: +45 75140122 E-mail: steelcon@steelcon.com Web site: www.steelcon.com Steelcon is the leading manufacturer of factory-made steel chimneys. Steelcon not only delivers a product but also offers a total solution consisting of advice, calculations, construction, project progress, production, delivery and erection.

WTE Denmark, Denmark

Phone: +45 4344 3322 Fax: +45 4344 3321 E-mail: -Web site: www.wte.de WTE Denmark is your partner in environmental protection and water treatment. The Company has specialised in water treatment and supplies services to public as well as to private customers. The main activity of the company is design of plants based on its own, patented techniques.



FCG International Oy, Finland

Phone: +358 10 409 5268 Fax: +358 10 409 4453 E-mail: info@fcg.fi Web site: http://www.fcg.fi/ FCG Group is a unique know-how centre. Group operations are divided into three business areas complementing each other. The FCG Infra and Environment business unit provides consultancy services for community planning. FCG International focuses on international consulting and FCG Management and Training specialises in multi-industry training and consulting, especially targeting public administration.

Heatmasters Oy, Finland

Phone: +358 20-718 1310 Fax: -

E-mail: jukka.sirvio@heatmasters.net Web site: http://www.heatmasters.net Heatmasters Oy is a Finnish company that understands the demands made on high performance heat treatment equipment. We design, manufacture, sell and service heat treatment equipment and accessories.

Nirafon Oy, Finland

Phone: +358 207 780 840 Fax: +358 207 780 841 E-mail: nirafon@nirafon.com Web site: http://www.nirafon.com Nirafon acoustic cleaning system keeps boilers, channels, heat exchangers, silos, cyclones, filters, and blowers clean and enables the process to continue smoother without interruptions. Hundreds of plants already benefit from the Nirafon acoustic cleaning systems. The cost savings are a result of improved operating efficiency, increased production, reduced shut-downs and lower operation and maintenance costs.

Paroc Oy Ab, Finland

Phone: +358 46 876 8000 Fax: +358 46 876 8002 E-mail: info@paroc.com Web site: http://www.paroc.com Paroc is one of the leading mineral wool insulation manufacturers in Europe. It has over 70 years of experience in developing, manufacturing and distributing stone wool products for use by building industry and other industrial applications. Paroc contributes to sustainable development by developing energy efficient stone wool insulation solutions enabling people to live in a safe and comfortable environment.

OKR Cleaning, Denmark

Phone: +45 8692 4422 Fax: +45 8692 2919 E-mail: sales@okrcleaning.dk Web site: www.okrcleaning.dk OKR Cleaning has been engaged in boiler cleaning performances within the energy sector since 1981. The Company has specialized in soot blowing, tube cleaning and blast cleaning. In addition to actual cleaning, the Company is supplying and exporting tools for boiler cleaning.

Rockwool Adriatic d.o.o., Denmark

Phone: +385 1 6052 140 Fax: +385 1 6052 151 E-mail: info@rockwool.hr Web site: www.rockwool.hr The Rockwool Group is the world's leading producer of stone wool - a material that improves the quality of life for millions of people and helps to alleviate environmental problems, such as the greenhouse effect, smog and acid rain. Rockwool insulation creates pleasant indoor environments by keeping out the freezing cold. In hot climates, stone wool helps to keep indoor temperatures comfortably cool.

RO-CLEAN DESMI A/S, Denmark

Phone: +45 65 91 02 01 Fax: +45 65 90 88 77 E-mail: mgl.ro-clean@desmi.com Web site: www.ro-cleandesmi.com RO-CLEAN DESMI is the original supplier of Oil Spill Response Equipment. It has been in this specialized market for some 30 years and it has the knowledge on the needs as well as the requirement for durability and versatility. As a supplier of Proven Oil Spill Technology we always ensure that the equipment is state-ofthe-art with regard to design and workmanship.



Patria Oyj, Finland

Phone: +358 20 4691 Fax: +358 20 469 2022 E-mail: info@patria.fi Website: www.patria.fi

Patria is a defence and aerospace Group whose products and services combine the best knowledge and expertise of the Group and its partners. Patria delivers its solutions to its strategic partner, the Finnish Defence Forces, and to the international market.



Sesca Energy Oy, Finland

Phone: +358290039110 Fax: -

E-mail: info@sesca.com Web site: www.sesca.com Sesca Group is an international growth company which delivers instrumentation and control systems as well as ICT systems for companies within energy production, process and ICT industries. Its efficiency and competitive advantage are built on enterprise, accurate product development as well as competent and highly motivated employees.



Efla, Iceland

Phone: +354 412 6000 Fax: +354 412 6001 E-mail: efla@efla.is Web site: www.efla.is The Company has extensive professional knowledge with consulting engineers offering service in a wide range of different fields. It was established in 1979 to plan and design high-voltage transmission lines which continues to be a cornerstone of the company's service. In addition, the Company has participated in other areas of energy sector, particularly in design and maintenance of hydropower plants.

Verkis, Iceland

Phone: +354 569 5000 / 52 Fax: +354 569 5000 / 52 E-mail: -

Web site: www.vst-rafteikning.is Verkis is a leading general engineering consulting firm, which provides customers with highest quality service in all fields of consulting engineering.





ABB AS

Phone: +47 22 87 2000 Fax: +47 66843549 Web site: www.abb.com ABB is a global leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 109,000 people.



Aqualyng, Norway

Phone: +4774855500 Fax: +4774855509 E-mail: aqua@lyng.com Web site: www.aqualyng.com Aqualyng is the leading global player in international desalination, providing both technical and financial solutions to solve the global water crisis. Aqualyng has developed a new technology for desalinating water using minimum energy. The technology is fully effective in various sized desalination plants.

Det Norske Veritas, Norway

Phone: +4767579900 Fax: +4767579911 E-mail: DNV.Corporate@dnv.com Web site: www.dnv.com Det Norske Veritas (DNV) is an independent foundation with the objective of safeguarding life, property, and the environment. Its history goes back to 1864, when the foundation was established in Norway to inspect and evaluate the technical condition of Norwegian merchant vessels.

NORPLAN AS, Norway

Phone: +47 21 58 50 00 Fax: +47 21 58 50 01 E-mail: norplan@norplan.com Web site: http://www.norplan.com NORPLAN is a privately owned company offering a broad range of international consulting services in planning, economics, engineering, architecture and project management. Through its two partners it has access to over 1350 highly skilled staff with a range of capabilities from ecology and finance to social sciences and engineering.



Statkraft, Norway

Phone: +4725067000 Fax: +4724067001 E-mail: info@statkraft.no Web site: www.statkraft.no The Statkraft Group is a leading player in Europe within renewable energy. The Group generates hydropower, wind power and district heating and constructs gas power plants in Norway and Germany. Statkraft is a major player on the European energy exchanges.

StatoilHydro, Norway

Phone: +47 51990000 Fax: +47 51990050 E-mail: statoil@statoil.com Web site: http://www.statoil.com StatoilHydro is an integrated technologybased international energy company primarily focused on upstream oil and gas operations, with approximately 30.000 employees. Headquartered in Norway, StatoilHydro has more than 30 years of experience from the Norwegian continental shelf, pioneering complex offshore projects under the toughest conditions.

Technor Energy, Norway

Phone: +47 77 60 88 10 Fax: +47 77 60 88 11 E-mail: post@technorenergy.no Web site: www.technorenergy.com Technor Energy was founded in 2001, and has worked since then with the Balkan countries on their deregulation process. Its strategy is to acquire and develop renewable energy production, be a player in the energy market and contribute to the process of establishing a physical market in the Balkans. + FOTKA TECHNOR

Verdispar, Norway

Phone: +47 23 102 110 Fax: +47 23 102 111 E-mail: kontakt@verdispar.no Web site: www.verdispar.no Verdispar is a Norwegian property investment and development group. The Company has more than150 employees in its offices in Oslo, Stockholm, Bergen, Sandvika, Zagreb, Bratislava and Vilnius. The two major business streams in Croatia are property investment and property development.



ACQWOOL Development AB, Sweden

Phone: +46 321 700 00 Fax: +46 321 700 45 E-mail: merx.consultor@zg.t-com.hr Web site: www.acqwool.se Acqwool is a technical textile development company, which was established in 2002. Acqwool Development AB has a solid background in the knitwear industry, and company's expertise in knitting technology and its commitment help it in its constant drive to find new areas of application for knitted materials.

Biopress AB

Phone: +46768099900 Fax: -

E-mail: urban.lindskog@biopress.se Web site: www.biopress.se Biopress AB is a small company who manufactures pellet presses. The interest for bio energy is strongly increasing for private- and official investors as well as authorities. The climate debate speeds up an increased use of renewable energy. The high prices for oil and electricity make the alternatives more interesting than ever and fuel pellets is a functional, environmental friendly alternative.

Ecoex, Sweden

Phone: +46 521 22 15 25 Fax: -

E-mail: ingemar@fyrstad.se Web site: www.ecoex.se Ecoex - West Swedish Environmental Export offer access to the exceptional West Swedish concentration of expertise in environmental technology that includes businesses and industries as well as public organisations and research institutions. These are all successfully working together to develop new environmental technology and system solutions. Ecoex will be happy to assist you in taking part of this wealth of experience and knowledge.



Energimyndigheten, Sweden Phone: +46 16 544 20 00 Fax: +46 16 544 20 90

E-mail: registrator@energimyndigheten.se Web site: www.energimyndigheten.se The Swedish Energy Agency was formed in 1998. The Agency works towards transforming the Swedish energy system into an ecological and economically sustainable system. It supervises net companies and their accordance with electricity regulations as well as the natural gas market.

Ericsson Network Technologies, Sweden

Phone: +46 23 68400 Fax: +46 23 68596

E-mail: magnus.j.bjorklund@ericsson.com Web site: www.ericsson.com Ericsson is a world-leading provider of telecommunications equipment and related services to mobile and fixed network operators globally. Ericsson Network Technologies has utilized its vast experience in technology, product development and production of cables and passive network materials to develop a broad offering of cables & interconnect products.

Flygfältsbyrån, Sweden

Phone: +46 10 850 10 00 Fax: +46 10 850 10 10 E-mail: info@fbe.se Web site: www.fbe.se Flygfältsbyrån – FB Engineering is working closely with its clients to identify and implement overall solutions exactly meeting particular needs and requirements by clients. The development of the company is based on a singleminded strategic approach, that of creating the wide range of top-flight consulting engineering services. Professional management, high standards of technical competence, the ability to take the overall view, a welldeveloped sense of cost-effectiveness, due consideration for environmental aspects and thorough documentation are the qualities offered by the company.



Globe Forum, Sweden Phone: +46 704911499

Fax: E-mail: niclas.ihren@globeforum.com Web site: www.gfbn.com Globe Forum - The marketplace for innovators, entrepreneurs and investors from corporations, public sector, countries and regions who we matchmake. The focus is on sustainability, fast growing markets and business innovation. We create a productive environment for projects and ideas within the sustainability area. We offer a permanent platform for interaction through our online community and arrange physical meetings at prestigious conference events.

ITT Water & Wastewater AB, Sweden

Phone: +46 8 4756000 Fax: +46 8 4756900 E-mail: info@itt.com Web site: www.itt.com ITT is a global water leader. Its products touch every part of the water cycle delivering fresh water to communities and commercial businesses, treating and disinfecting it, transporting the wastewater and returning it to streams and rivers cleaner than it came in. ITT is also a leader in supplying pumps and related technologies for handling harsh chemicals, mining slurry and industrial process fluids.



Janfire SBS AB, Sweden

Phone: +46 53216417 Fax: +46 532 716 59 E-mail: info@janfire.com Web site: www.janfire.com Janfire offer burners, boilers, storage and experience. Janfire boiler and burner give an economical, future focused, and environmentally friendly heating system. As a heat source a boiler gives a healthy indoor climate with good ventilation and pleasant warmth.

Järnforsen Energi System AB, Sweden

Phone: +46 495-24 94 40 Fax: +46 495-24 94 59 E-mail: info@jf-energi.se Web site: www.jf-energi.se Järnforsen Energi System AB is one of Europe's leading companies within the field of biofuel heating technology, having supplied in excess of 500 plants, of which a third have been exports. Company's main customers are sawmills and other wood processing industries, paper and cellulose industry, municipalities and energy production plants.

Morphic Technologies AB, Sweden

Phone: +46 586 673 60 Fax: +46 586 673 69 E-mail: info@morphic.se Web site: www.morphic.se Morphic Technologies is a group of companies leading the world in offering conversion and utilization of renewable energy. The Company combines unique expertise in systems development, fuel cells and other technologies for renewable energy, with leading production technology.

Opsis AB, Sweden

Phone: +46 46 72 25 00 Fax: +46 46 72 25 01 E-mail: info@opsis.se Web site: www.opsis.se Opsis AB is a Swedish company which develops, manufactures and markets monitoring systems for ambient quality and continuous emissions monitoring and process control. Also, Opsis has developed software products. The systems are internationally approved, among others by the U.S EPA, the German TÜV and the British MCERTS.



Powerpipe Systems AB, Sweden

Phone: +46 31 57 78 00 Fax: +46 31 57 78 99 E-mail: said.ejupovic@powerpipe.se Web site: www.powerpipe.se Powerpipe is one of the leading suppliers of preinsulated piping systems. The company develops, manufactures and markets preinsulated pipes for district heating and cooling systems, and for industrial applications.

Raiffeisen Zentralbank Österreich AG, Nordic Representative Office, Sweden

Phone: +46 8 440 50 86 Fax: +46 8 440 50 89 E-mail: lars.bergstrom@rzb.at; anders.samuelsson@rzb.at Web site: www.rzb.se The Nordic Representative Office of the RZB Group in Stockholm supports companies with banking and leasing services in Central & Eastern Europe (CEE), Russia and other countries in the Commonwealth of Independent States (CIS). It has been active in this region for almost 25 years and today is present in 15 countries as a universal bank, with more than 3,000 business outlets and 60,000 employees.



SAAB, Sweden

Phone: +385 1 54 93 711 Fax: +385 1 54 93 719 Web site: www.saabgroup.com // www.gripen.com Saab serves the global market with worldleading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs. Its well known product is Gripen airplane.



Svensk Rökgasenergi AB, Sweden

Phone: +46 8 580 873 00 Fax: +46 8 32 29 74 E-mail: info@sre.se Web site: www.sre.se Svensk Rökgasenergi is one of the leading Nordic players in deliveries of complete systems for flue gas condensing and dust separation. Its business strategy is to enhance efficiency and thereby improve the finances of district heating plants, sawmills/pellet manufacturers and industry, and to minimize the impact of their dust emissions on the environment, by applying its technology for flue gas condensing, dust separation and drying processes.

Svenska Bioenergiföreningen, SVEBIO, Sweden

Phone: +46 8 441 70 80 Fax: +46 08 441 70 89 E-mail: info@svebio.se Web site: www.svebio.se The Swedish Bioenergy Association (Svebio) was founded in 1980 and it has played a central role in the development of bioenergy in Sweden. Svebio was at first providing a necessary network enabling commercial use of wood chips in district heating systems and today it is a trustworthy part among decisionmakers concerning bioenergy and bioenergy related matters in Sweden.

Swedish Biogas, Sweden

Phone: +46 13 465 08 85 Fax: +46 13 10 65 65 E-mail: info@swedishbiogas.eu Web site: www.swedishbiogasint.com Swedish Biogas International strives for sustainable development by designing, operating and owning biogas and biomethane production plants on the global market. With over 15 years of experience in the complete supply chain, and with a strong focus on co-digestion, the Company secures the investement in new and improved biogas plants.

Usitall, Sweden

Phone: +46 13 20 82 76 Fax: + 46 13 20 80 02 E-mail: info@usitall.com Web site: www.usitall.se Usitall AB was founded in 2007. Its business activities include: waste management, energy production and distribution. By using the know-how and experience it helps its customers turn their waste problem into a resource. The core competence is development and operation of waste-to-energy (W2E) systems for the production and distribution of clean energy through thermal treatment of solid waste.

Partners

> The following companies recognized the value of the Nordic Days in Croatia 2008 and joined the project as partners:

> Main partner







Investment partners:



Official airlines:

CROATIA AIRLINES

🕙 Lufthansa

Patria

Official hotel:



Official car provider:



> Energy partner:





Logistics partner:



Communications partner:



Media partners:



> Bank partners:









> The event was also endorsed by numerous institutions involved in energy efficiency and environment:

Ministry of Economy, Labour and Entrepreneurship Ministry of Environmental Protection, Physical Planning and Construction HEP Delegation of the European Commission in Croatia Croatian Chamber of Economy Agency for Development of Varaždin

County Agency for Promotion of Investments and Trade Regea - Energy Agency of North Western Croatia Fund for Energy Efficiency Globe Forum UNDP Croatian Bank for Reconstruction and Development

Nordic days in the media

NORDUSKI DANI U



KONFEREI

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104

ničke in

danik Otafor Day

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je da je

Zagreb pro

Martina ONOIEVIC Upravljanje ostpaslom i oti padnim vodama, energi-nik ucinkovatosi, obuvdija vi izvori energije i zašuta okoljska glavne su teme o ubi kortle iz Brvatske i nor-dijskim danima u Zagrvon Dani se održavagu u bozen urbi konfer je da su k veške, Šv sanda, konster je da su k veške, Šv

skih zelio velke, Ši Islanda, surodoju vatski e kao i z n d Andrica



ESTITOR

tka Hendrie brodograd enila u pog njeva za vje T traži kup



Švedski je Saab, koji je, kao i finska Patria, zainterer ran za prodaju svog oružja, novinarima predstavio off program kojim obećavaju transfer tehnologija, neposr na ulaganja iz moćnog holdinga Investor, veće narv be i otvaranje novih tržišta za hrvatsku industriju, m/ tinšku i drugu podršku našoj vojnoj industriji koja uskladivati s onom u EU... Sa Saabom je memora o razumijevanju u industrijskoj suradnji potpisale tak naših tvrtki. Među njima je i Dalekovod, koji je u kontakt s gorostasima Vattenfallom i Stenom. cilj da Hrvatska kupi borbene avione Gripen, al Hrvatska odluči za druge ponudače - koji ne dj ko javno kao Švedani - Ulf Rudebark, šef nedav

nog Saabova ureda u Zagrebu, kaže da projekti nu korist ne bi trebali propasti. Saab ne nudi nego i sigurnosnu tehniku, koja će ulaskom skoj sve više trebati.

Utemeljenost svega onoga što izgleda bez pokrića, kao kampanja da se kupe avior bena vozila Patrije zapravo zavisi od spo skih tvrtki da kao partnere prihvate nordij lu imaju najviše standarde tehnologije i r čujući i transparentnosti i dugoročnos gućnost da se, kao u primjeru Dalekow prodor na nordijska dosta zatvoreno t skog Saaba. Dok su trajali Nordijski dr premijer Ivo Sanader kazao da je Hr niti sve da pristupni pregovori s EU

HRVATSKOJ 24. 1 25. Ovogodišnji «Nordijski dani u Hrvatsko)» održat će se 24. i 25. studenog u Zagrebu s glavnom temom «Energetska učinkovitreat i oko-bila priončeno je iz Nordijske tronuački STUDENOG is, priopćeno je iz Nordijske trgovači IS^{III}, Proposito je iz Nordijske irgovaci u Hvatskoj, prijavljeno je sudjelovan iz Danske, Švedske, Islanda, Norvež 16 50a batka i pretitivnjio in Hrvateva iz Uanske, svedske, Islanda, Norveš te 522 tvrtke i Institucije iz Hrvatske Srbije, BiH i Albanije, C Hrvatske i regije s not

nijama. Institucije i tv gućnost razmjene i tehnologijama i pla stručnim seminan nica događanja i na Individi 0

Teme seminara na ovogoć nima su upravljanje otpac ma, tosilna goriva, tinanc getike i zaštite okoliša, obnovljivi izvori energiji

Poslovni dnevnik Miko MLAKAR

12

Nordijska pravila i hrvatska sposobnost

Partnerstvo ovisi o mogućnostima hrvatskih tvrtki da prihvate nordijske koje u pravilu imaju najviše standarde tehnologije i poslovanja

riza sa osjetila i na Nordijskim danima, ove godine posvećenim energetici i zaštiti okoliša. Na zagrebačku smotru umjesto najavljenih gotovo sto došlo je gotovo upola manje nordijskih kompanija. No, kriza se nije vidjela u ponudama tvrtki iz Danske, Norveške, Švedske, Finske i Islanda.

u soff sets programima na svim kontinvrijednost u svijetu iznosi oko 30 milijan. FORUM KARIJERA Nordijska rekao je vljivili uprinjav voda. Baza za stanov je otpadnih i energetskoj Baza za stanov je otpadnih i energetskoj otradiša i Posao.hr

energetike i zaštite okoliša ZAGREB - Nordijska gospodarska komora u suradnji s portalom Posao.hr Pokreće projekt Forum kartjera koji zamišljen kao virtualna baza u koju će hrvatski i regionalni stručnjaci s područ. ja energetike i zaštite okoliša moći pohraniti svoje posa moei pomanui svoje po-datke i životopise radi stupanja u kontakt s tvrtkama investitorima i potencijal. nin poslovnin partnerima iz Danske, Islanda, Finske, Norveške i Švedske

Posljednjih nekoliko godina, napominju iz Nordijske gospodarske komore, gos podarska suradnja između Hrvatske i hordijskih zemaja se intenzivira, prošle godine robna razmjena je izkoune ruona ruanjena je no nosila 831 miljun američka dolara, pri čemu vanje pr Sudiel

Haniu otpadom i zaštiti okoliša

metropole ODRŽANI NORDIJSKI DANI U ZAGREBU »Patria« i SAAB žele ulagati u Hrvatsku ZAGREB

Problemi s restrukturiranjem brodogradilista mogli bi domaću brodograđevnu industriju stajati milijunskih ulaganja, a tolika sredstva čekaju na realizaciju kroz off set program finske tvrtke «Patria» koja je s MORH om sklopila ugovor o nabavi borbenih oklopnih MORH-om sklopua ugovor o nabavi borbenih oklopnih vozila, Riječ je o godišnjim ulaganjima od dva i pol do tri milijuna cura. U «Patriji» su posebno zainteresirani za ulaganja u brodogradnju, metalsku industriju te energet-eki sektor. Tverka «Motia ir Juanunca voči je over sudijet ski sektor. Tvrtka «Midi» iz Ivanovca već je ove god ostvarila milijun eura finskih ulaganja. 30

«Patria» je iskazala interes i za ulaganje BO= - Tvornicu industrijske i brodske No, svi ugovori još su u procesu -vu gospodarstva RH.

Svoj off set program «Patria skim danima u Zagrebu, gdje i finskog proipverformati na sve i konferencijski dani u Hrvatskol s finskog proipverformati na sve konferencijski u Hrvatskol softerencijski u Hrvatskol a finskog proizvodača borbenih Nordijski dani u Hrvat-dijskim danima i menadževnih Nordijski dani u dani u danima i menadževnih nordijski dani u dani skoj ove će se godine odrdijskim danima u Zagrebu uputila skoj ove će se godine og na ama da ovu priliku iskoj uputila taŭ zbačkom velesajmu izvozne monutiku iskoj ove ce se godine og na ama da ovu priliku iskoriste uk. Zagrebačkom velesajmu, izvozne mogućnosti, kao i ulagan, Tema sajma je energet je novinare da je dnu Hrvatskoristi, za učinkovitost i oku Tema sajma je energetik svedskog SAAB-a u Hrvatskoj Ul, ska učinkovitost i okor je novinare da je desetak pelod Ul, ska učinkovitost je okupiti opp. Bila u Hrvatskoj Ul, ska učinkovitost je okupiti opp. Bila u Hrvatskoj Ul, ska učinkovitost je okupiti opp. Bila u Hrvatskoj Ul, ska učinkovitost je okupiti Medskog SAAB-a u Hivatsko i ulagan, Tema sajma ji okovinare da je desetak uglednih ji ska učinkovitost i potpisalo Memorandum o razu poverati pordijske, trrke t holdingu« i «Končanu o razu poverati regionalne vrtke u «off seta». Radi se uz ostale o »Dalekovod. t holdingu« i «Končaru», SAAB već im.

Baza za stručnjake

Wkommen III REGEBOLM Ciars.

vatsku i susjedne zemlje Carlsberg Rockwool, Grundfos, Verdispar i ABB neke su od tvrtki koje su pokrenule proizvodnju. Na Nordijskim danima u Hrvatskoj 24. i 25. studenoga, kojima je tema epo ska

huje i hla je fosilni na mini

u Zagreba atko Milano atiko Milano-l o prozistaču da koji je je-kopljih i naj-projekata u

napravljen po De napravijen po na kriterijima i va-og očavanja okoli-tave baštine koja biona. Sagraditi smoo i prije Bruxellesa, rolijno govorti kako inekim stvarima Eo-ne mora biti nafre Badimo po svom Radimo po svon i kvalneti», kano)

zivnica za dijske da tijski dani u Hrva 9:Energetska uč povezali nordijske. vatske i regionalne tvrtke 'il okoliša" nazi vatske i regionalne iz sekto- bju su on organizacije iz sektora energije i okoliša. Pora energije i okolisa, i će bo Okupio sebna pažnja posvetit će bo Okupio

RAZDIN

se tradicionalnim i obnose tradicionalnimi energii e uprave vljivim izvorima otpada sta omora j p solita i energetskoj

sajam

days croati da će na Nordijskim nima sudjelovati od do 100 nordijskih tv 350 do 500 sudion Hrvatske i regije nt L fordy. kla je c kla je c. Je se u upiti predstavnici 60in tvrtki. Cilj susreta je watskih i nordijskih nizacija i institucija iz tergije i zaštite okoliša. novih poslovnih L pronalaženje novih

kih mogućnosti, I znanja, iskustva

> Upcoming events:

04.12.2008 General Assembly 04.12.2008 Nordic Christmas

> The Nordic Chamber of Commerce

The Nordic Chamber of Commerce is a non-profit organization established in November 2005. It is the only Chamber in the region gathering established Nordic companies. The Nordic Chamber of Commerce in Croatia has been founded with the purpose of establishing a platform for the exchange of ideas and experiences within the Nordic business community in Croatia, to promote and strengthen the network cooperation between Nordic companies and the Republic of Croatia and to contribute to the development of business relations and activities between Nordic countries and the Republic of Croatia.

The activities in fulfilling the purpose of the Nordic Chamber of Commerce in Croatia are various : Supporting a constant improvement of the investment environment in Croatia, promoting Nordic companies in Croatia through events, supporting and promoting activities which benefit the interest of the members of the Nordic Chamber of Commerce in Croatia, promoting economic, cultural and social relations between the Nordic countries and the Republic of Croatia, Striving for constructive solutions for trade between Nordic countries and the Republic of Croatia and organizing regular member meetings.

> Benefits of becoming a member:

Network

- * Taking part in the experience groups
- * Contact to Nordic and Croatian companies on management level
- * Joining sector groups
- * Attending/ socializing at dinners, breakfast meetings, presentations and social events
- * Cooperation with Nordic embassies in Croatia

Business services

- * Access to the contacts of members and associates
- * Special offer to/from members and associates via Chamber publications
- * Using Chamber services for conferences, round tables and m2m meetings
- * Partner searches, opening new possiblities in Croatia and the Nordic markets

Marketing

- * Sponsorship of business and social/networking events
- * Advertisements to other members and associates
- * Direct mailing by the Chamber to members and associates
- * Promotion in our publications and on the web page

> Membership categories:

Nordic member (patron, corporate, business, individual), Associated member (institutional, business)



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